

PURCHASING DEPARTMENT

136 Almon C. Hill Dr., Phone: 770-781-6603 Cumming , GA 30040 Fax: 770-888-0222

May 16, 2018

Cascio Interstate Music 13819 W National Ave New Berlin, WI 53151 Attn: Harry Kraemer

Dear Mr. Kraemer:

This is to advise you that your company has been awarded a contract from our recent **BID# B18-09, Denmark Band Equipment.** The effective date of this contract is May 16, 2018 and terminates on September 15, 2018.

This award is in accordance with the terms and conditions of the contract and with your attached pricing to remain firm the entire contract period.

This award letter is not an official order. If you have any questions about this award, please contact Trey Tryan at 770-781-6603 or ttryan@forsyth.k12.ga.us. We appreciate your interest in the Forsyth County School System and your palicipation in our bidding process.

Sincerely:

Brad Richardson

Director of Procurement Services

| Bid B18-09 Denmark Band Equipment | | | Cascio/ Interstate | |
|-----------------------------------|----------|---------------------------------------------------|--------------------|------------|
| Item | Quantity | Preferred Brand/ Model | Unit Cost | Extended |
| Instructional Equipme | | | | |
| Field Conducting Podium | 2 | DSI 6 Foot Command Center Podium # DC582 (Silver) | \$1,675.90 | \$3,351.80 |



Quality Learning and Superior Performance for All

PURCHASING

136 Almon C. Hill Dr., Cumming, GA 30040 Phone: 770-781-6603

Fax: 770-888-0222

May 16, 2018

Ken Stanton Music 119 Cobb PkwyN Marietta, GA 30062 Attn: Richard Irby

Dear Mr. Irby:

This is to advise you that your company has been awarded a contract from our recent BID# B18-09, Denmark Band Equipment. The effective date of this contract is May 16, 2018 and terminates on September 15, 2018.

This award is in accordance with the terms and conditions of the contract and with your attached pricing to remain firm the entire contract period.

This award letter is not an official order. If you have any questions about this award, please contact Trey Tryan at 770-781-6603 or ttryan@forsyth.k12.ga.us. We appreciate your interest in the Forsyth County School System and your participation in our bidding process.

Sincerely:

Brad Richardson

Director of Procurement Services

| Bid B1 | Ken Stanton | | | |
|---------------------------|-------------|--------------------------------------|--------------------------|---------------|
| ltem | Quantity | | Unit Cost / Preferred | Extended Cost |
| Instructional Equipmen | t-Concert E | Band | | |
| Piccolo | 3 | Yamaha YPC 81 | \$2,547.00 | \$7,641.00 |
| Oboe | 2 | Fox Model 330 | \$3,194.74 | \$6,389.48 |
| Bassoon | 2 | Fox Renard Model 240 | \$8,310.53 | \$16,621.06 |
| Tenor Sax | 3 | Yamaha YTS 480 Lacquer Style | \$1,997.00 | \$5,991.00 |
| Baritone Sax | 2 | Yamaha YBS 52 | \$4,278.00 | \$8,556.00 |
| French Horn | 6 | Conn 8D Connstellation Double Horn | \$3,579.02 | \$21,474.12 |
| Bass Trombone | 2 | Yamaha YBL 830 Xeno Bass Trombone | \$3,654.00 | \$7,308.00 |
| Euphonium | 4 | Yamaha YEP 642II | \$4,891.00 | \$19,564.00 |
| Metronome | 6 | Korg DB90 | \$109.00 | \$654.00 |
| Item | Quantity | Preferred Brand/ Model | Unit Cost / Preferred | Extended Cost |
| Instructional Equipmen | t-Marching | | | |
| Bass Clarinet | 4 | Selmer 1430 LP | \$1,582.59 | \$6,330.36 |
| Mellophone | 8 | 10-45 days | \$1,217.00 | \$9,736.00 |
| Marching Baritone | 8 | Yamaha YBH 301 | \$1,677.00 | \$13,416.00 |
| Sousaphone | 6 | Yamaha YSH 411SWC | \$6,834.00 | \$41,004.00 |
| Unitec Case | 6 | Unitec Sousaphone Case | \$649.99 | \$3,899.94 |
| Microphones | 8 | Audio Technica AT2035 | \$129.99 | \$1,039.92 |
| Field PA System | 1 | Yamaha TF3 (24 ch) Mixer | \$2,299.99 | \$2,299.99 |
| MegaVox Deluxe AIRPackage | 2 | MEGA-DPDUAL-AIR | \$2,099.99 | \$4,199.98 |



PURCHASING DEPARTMENT

136 Almon C.Hill Dr., Phone:770-781-6603

Cumming,GA 30040 Fax:770-888-0222

May 16, 2018

Steve Weiss Music 2324 Wyandotte Rd. Willow Grove, PA 19090 Attn: Jeff Phipps

Dear Mr. Phipps:

This is to advise you that your company has been awarded a contract from our recent **BID# BIS-09**, **Denmark Band Equipment**. The effective date of this contract is May 16, 2018 and terminates on September 15, 2018.

This award is in accordance with the terms and conditions of the contract and with your attached pricing to remain firm the entire contract period.

This award letter is not an official order. If you have any questions about this award, please contact Trey Tryan at 770-781-6603 or ttryan@forsyth.kl2.ga.us. We appreciate your interest in the Forsyth County School System and your participation in our bidding process.

Sincerely:

Brad Richardson

Director of Procurement Services

| Bid B18-09 Denmark Band Equipment | | | Steve Weiss Music | | |
|-----------------------------------------------|-------------|-------------------------------------------------------------------------|--------------------------|---------------|--|
| Item | Quantity | Preferred Brand/ Model | Unit Cost / Preferred | Extended Cost | |
| Instructional Equipment-Co | oncert Band | | | | |
| Bass Drum w/ stand | 1 | Adams 40 X 22 Concert Bass Drum with STBD Suspended Stand | \$2,299.00 | \$2,299.00 | |
| Concert Toms | 1 | Pearl PEA-PTE1314 | \$359.00 | \$359.00 | |
| Concert Toms | 1 | Pearl PEA-PTE1012 | \$335.00 | \$335.00 | |
| Timpani Set of 5 | 1 | | \$16,750.00 | \$16,750.00 | |
| Crash Cymbal Cradle & Stand | 2 | Pearl C1030AC Orchestral Cymbal Cradle Stand | \$99.00 | \$198.00 | |
| Marimba | 1 | Adams 5.0 Octave Alpha Series Rosewood Marimba | \$11,859.00 | \$11,859.00 | |
| Chimes | 1 | Adams 1.5 Octave Symphonic Series Chimes (GEN2) | \$3,939.00 | \$3,939.00 | |
| Tam-Tam w/ stand | 1 | Zildjian 40" Traditional Orchestral Gong (Tam-Tam) | \$1,020.00 | \$1,020.00 | |
| Drum Set | 1 | Pearl Decade 4 Piece Shell Pack w/20" Bass Drum - Faded Glory Finish | \$439.00 | \$439.00 | |
| trap Stand | 2 | PTT1824W | \$104.00 | \$208.00 | |
| Black Swamp Tambourine - Bronze | 1 | Black Swamp 10" Double Row Tambourine - TD2 | \$154.00 | \$154.00 | |
| Black Swamp Tambourine - Silver | 1 | Black Swamp 10" Double Row Tambourine - TD3 | \$158.00 | \$158.00 | |
| Black Swamp Artisan Triangle w/clip & beaters | 1 | Black Swamp Artisan Triangle Pack | \$219.00 | \$219.00 | |
| Black Swamp 08" Artisan Triangle | 1 | Black Swamp 08" Artisan Triangle - AT8 | \$76.00 | \$76.00 | |
| Black Swamp Triangle Clip | 1 | Black Swamp Triangle Clip - TRCLIP | \$45.00 | \$45.00 | |
| Dream Suspended Cymbal | 3 | Dream Vintage Bliss 22" - VBCRRI22 | \$125.00 | \$375.00 | |
| Dream Suspended Cymbal | 2 | Dream Vintage Bliss 20" - VBCRRI20 | \$97.00 | \$194.00 | |
| Concert Snare Drum 1 | 1 | Black Swamp Pro 10 Maple Concert Snare Drum - 14x6.5 | \$405.00 | \$405.00 | |
| Concert Snare Drum 2 | 1 | Drum - Titanium SoundArt 14x4 (SA414TDT) | \$769.00 | \$769.00 | |
| Dream Hand Cymbals | 1 | Energy 22" Orchestral Pair - A2E22 | \$339.00 | \$339.00 | |
| Dream Hand Cymbals | 1 | Energy 19" Orchestral Pair - A2E19 | \$239.00 | \$239.00 | |
| Dream Ride Cymbal | 1 | 22" Contact Ride C-RI22 | \$149.00 | \$149.00 | |
| Dream Hi Hats | 1 | Dream 14" Bliss Hi Hats BHH14 | \$109.00 | \$109.00 | |
| Dream Splash Cymbal 8" | 1 | Dream Splash Cymbal 8" (BSP08) | \$39.00 | \$39.00 | |
| Dream Splash Cymbal 10" | 1 | Dream Splash Cymbal 10" (BSP10) | \$42.00 | \$42.00 | |
| Dream Splash Cymbal 12" | 1 | Dream Splash Cymbal 12" (BSP012) | \$44.00 | \$44.00 | |
| Pearl Suspended Cymbal Stand | 6 | Pearl BC820 Convertible Boom Cymbal Stand | \$35.00 | \$210.00 | |
| Black Swamp Woodblock | 1 | Black Swamp Rock Maple Woodblock - Lrg (MWB1) | \$37.00 | \$37.00 | |
| Pearl Drum Set Snare Drum Stand | 2 | Pearl S-1030 Snare Drum Stand | \$95.00 | \$190.00 | |
| Pearl Concert Snare Drum Stand | 3 | Pearl S-1030L Concert Snare Stand | \$102.00 | \$306.00 | |

| Pearl Rack Clamp w/Tilt | | | |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------|--------------|
| Stand | 12 Pearl Rack Clamp | PCX100 \$20.00 | \$240.00 |
| Pearl Roadster Drum Throne | w/Tilt 4 Pearl Rack Clamp | N/ Tilt -PCX200 \$22.00 | \$88.00 |
| Pearl Roadster Drum Throne Pearl Boom Cymbal Holder \$26.00 \$20 Pearl Boom Cymbal Holder \$26.00 \$20 Pearl Single Bass Drum Pedal \$1819.00 \$18 Pearl CH-830 Boom Cymbal Holder \$26.00 \$20 Pearl Single Bass Drum Pedal \$1819.00 \$18 \$189.00 \$18 \$189.00 \$18 \$189.00 \$18 \$189.00 \$18 \$189.00 \$18 \$189.00 \$18 \$189.00 \$18 \$189.00 \$18 \$189.00 \$18 \$189.00 \$18 \$189.00 \$18 \$189.00 \$18 \$189.00 \$18 \$189.00 \$18 \$189.00 \$18 \$189.00 \$18 \$189.00 \$18 \$189.00 \$18 \$189.00 \$18 \$189.00 \$18 \$189.00 \$18 \$189.00 \$18 \$189.00 \$18 \$189.00 \$18 \$189.00 \$18 \$189.00 \$18 \$189.00 \$18 \$189.00 \$18 \$189.00 \$18 \$189.00 \$18 \$189.00 \$18 \$189.00 \$18 \$189.00 \$18 \$189.00 \$18 \$189.00 \$18 \$189.00 \$18 \$189.00 \$18 \$189.00 \$18 \$189.00 \$18 \$189.00 \$18 \$189.00 \$18 \$189.00 \$18 \$189.00 \$18 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 \$189.00 | 1 (H1050) | \$142.0 | 0 \$142.00 |
| Pearl CH-830 Boom Cymbal Holder \$26.00 \$20 | ım Throne 1 (D1000SPN) | | 0 \$114.00 |
| Pearl Single Bass Drum Pedal 1 Single Bass Drum Pedal \$189.00 \$18 | 8 Pearl CH-830 Book | | \$208.00 |
| TreeWorks Tre35db Classic Double | | | 0 \$189.00 |
| Bar Chimes ("Wind Chimes") | 1 Adams Gong Stan | I (4 wheel) \$374.0 | 0 \$374.00 |
| Chime Case | | | 0 \$159.00 |
| Practice Pads | 1 Chime Case | \$32.00 | \$32.00 |
| 16x20 Humes & Berg Tuxedo Bass S49.00 S45 | | | \$348.00 |
| Drumset Bass Drum Bag | | | 0 \$141.00 |
| Drumset Floor Tom Bag | m Bag 1 Drum Bag (TX508I | SD) \$49.00 | \$49.00 |
| Drumset Rack Tom Bag | | | \$34.00 |
| Drumset Rack Tom Bag | 1 (TX425) | \$29.00 | \$29.00 |
| Item | n Bag 1 (TX489) | \$26.00 | \$26.00 |
| Instructional Equipment- Marching Pearl Championship Marching Snare \$469.00 \$2,3 | | | \$28.00 |
| Narching Pearl Championship Marching Snare State | Quantity Preferred E | rand/ Model | |
| Marching Snare 5 Black \$469.00 \$2,3 Marching Snare Carrier 5 Pearl CX Air Frame Snare Carrier \$189.00 \$94 Marching Snare Case 5 Pearl Marching Snare Case \$76.50 \$38 Pearl FFX Rehearsal Cover 5 Pearl FFX Rehearsal Cover Gray 14x12 \$33.00 \$16 Marching Tenors 6-10-12-13-14 Pearl Championship Marching Tenor \$893.00 \$2,6 Marching Tenors Carrier 3 Pearl CX Air Frame Tenor Carrier \$212.00 \$63 Marching Tenors Case 3 Pearl Marching Tenors Case \$143.00 \$42 Rehearsal Cover Gray Pearl Marching Tenor Rehearsal Cover Gray 10,12,13,14 \$45.00 \$13 Marching Bass Drum 16" Pearl PEA-PBDM1414/A46 - Black \$364.00 \$36 Pearl 16" Marching Bass Drum Cover - Gray Pearl 16" Marching Bass Drum Cover - Gray \$35.00 \$35 Marching Bass Drum 18" Pearl PEA-PBDM1814/A46 - Black \$412.00 \$41 Pearl 18" Marching Bass Drum Cover - Gray \$35.00 \$35 | ipment- | | |
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| Cover - Gray 1 Gray \$35.00 \$35 | m 18" 1 Pearl PEA-PBDM1 | 814/A46 - Black \$412.0 | 0 \$412.00 |
| Marching Bass Drum 20" 1 Pearl PEA-PBDM2014/A46 - Black \$442.00 \$44 | | ψ.1. 2.10 | |
| <u> </u> | Bass Drum Pearl 18" Marching | Bass Drum Cover - | \$35.00 |
| Pearl 20" Marching Bass Drum Cover - Gray Pearl 20" Marching Bass Drum Cover - \$39.00 \$39.00 | Bass Drum Pearl 18" Marching 1 Gray | Bass Drum Cover - \$35.00 | |
| Marching Bass Drum 24" 1 Pearl PEA-PBDM2414/A46 - Black \$471.00 \$47 | Bass Drum Pearl 18" Marching 1 Gray m 20" 1 Pearl PEA-PBDM2 Bass Drum Pearl 20" Marching | Bass Drum Cover - \$35.00 014/A46 - Black \$442.0 Bass Drum Cover - | 0 \$442.00 |

| Pearl 24" Marching Bass Drum | 1 | Pearl 24" Marching Bass Drum Cover - | \$43.00 | \$43.00 |
|----------------------------------------------|---|-----------------------------------------------------|------------|-------------|
| Cover - Gray | ı | Gray | \$43.00 | \$43.00 |
| Marching Bass Drum 28" | 1 | Pearl PEA-PBDM2814/A46 - Black | \$537.00 | \$537.00 |
| Pearl 28" Marching Bass Drum Cover - Gray | 1 | Pearl 28" Marching Bass Drum Cover - Gray | \$45.00 | \$45.00 |
| Marching Bass Drum Carrier | 5 | Pearl Marching Bass Drum Carrier | \$194.00 | \$970.00 |
| Marching Bass Drum Case 16" | 1 | PEA-PD1614 | \$80.00 | \$80.00 |
| Marching Bass Drum Case 18" | 1 | PEA-PD1814 | \$84.00 | \$84.00 |
| Marching Bass Drum Case 20" | 1 | PEA-PD2014 | \$99.00 | \$99.00 |
| Marching Bass Drum Case 24" | 1 | PEA-PD2414 | \$119.00 | \$119.00 |
| Marching Bass Drum Case 28" | 1 | PEA-PD2814 | \$125.00 | \$125.00 |
| Stadium Series Snare Stand | 5 | Pearl MSS-3000 Marching Snare Drum Stand | \$123.00 | \$615.00 |
| Stadium Series Tenors Stand | | Pearl MTS-3000 Advanced Marching Tenor Stand | \$136.00 | \$408.00 |
| Stadium Series Bass Drum Stand | 5 | Pearl MBS-3000 Advanced Marching Bass Drum Stand | \$135.00 | \$675.00 |
| Concert Bells | 1 | ADM-GAF33 | \$4,099.00 | \$4,099.00 |
| Xylophone | 1 | Adams XS KF35 3.5 Octave Zelon With Field Frame | \$2,249.00 | \$2,249.00 |
| Vibes | 2 | ADM-VCSF30M with Field Frame | \$3,985.00 | \$7,970.00 |
| Marimba | 3 | ADM-MCKF43 with Field Frame | \$3,742.00 | \$11,226.00 |